

Message Text

CONFIDENTIAL

PAGE 01 STATE 190212

15

ORIGIN PM-04

INFO OCT-01 AF-08 EUR-12 ISO-00 MC-02 ACDA-07 CIAE-00

INR-07 NSAE-00 DODE-00 SS-15 L-03 /059 R

DRAFTED BY PM/SAS: RWSMITH:LD

APPROVED BY PM/SAS: ASKOCHANNEK

EUR/WE - MR. SWIHART

AF/I - MR. LEWIS

PM/MC - MR. ROBINSON

DOD/DSAA - MR. SOMMER

----- 088139

R 310147Z JUL 76

FM SECSTATE WASHDC

TO AMEMBASSY ROME

INFO AMEMBASSY LAGOS

USCINCEUR

C O N F I D E N T I A L STATE 190212

E.O. 11652: GDS

TAGS: MASS, IT, NI

SUBJECT: GOI REQUEST TO SELL APC'S TO NIGERIA

REF: A) STATE 108409 B) LAGOS 4901 C) ROME 6516

1. IN INTERIM SINCE REF A WAS TRANSMITTED, THERE HAVE BEEN SEVERAL DEVELOPMENTS REGARDING PROPOSED SALES OF APC'S TO NIGERIA.

A. FMC REPS INFORMED US THAT FOR SOME TIME THEY HAD BEEN ATTEMPTING TO RESPOND TO NIGERIAN REQUEST TO SELL APC'S TO FMG. FIRM MAILED WRITTEN PROPOSAL ON JAN. 31, 1976 TO LT. GEN. T. DANJUMA AT DEFENSE MINISTRY, LAGOS. FMC FINALLY ABANDONED SALES EFFORTS IN LATE SPRING IN LIGHT OF REFUSAL OF FMG TO ISSUE VISAS TO FMC REPS WHO WISHED TO TRAVEL TO LAGOS FOR CONTRACT NEGOTIATIONS. AS A RESULT, CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 190212

FMC AND OTO-MELARA HAVE AGREED THAT LATTER CAN HAVE

NIGERIAN APC BUSINESS.

B. OTO-MELARA'S WASHINGTON REP HAS TOLD DEPARTMENT THAT ITALIAN FIRM (RESPONSIBLE OFFICIAL IN LA SPEZIA IS ENGINEER FERRARI) HAS BEEN IN TOUCH WITH FMG AUTHORITIES (REPORTEDLY LT. GEN. DANJUMA), AND THAT FMG IS NOW PREPARED TO PURCHASE APC'S FROM ITALIAN FIRM. HOWEVER, OTO-MELARA CLAIMS THAT

ITALIAN FOREIGN MINISTRY (REITANO) WILL NOT FORWARD REQUEST FOR USG APPROVAL TO EMBASSY ON GROUNDS THAT REF A REPRESENTED US TURNDOWN OF PREVIOUS GOI REQUEST. OTO-MELARA HAS ASKED US TO CLARIFY WITH GOI MFA THAT REF A DID NOT CONSTITUTE DENIAL OF THAT REQUEST BUT SIMPLY REFLECTED SITUATION IN LAGOS AS REPORTED REF B, WHICH OTO-MELARA CLAIMS HAS NOW BEEN STRAIGHTENED OUT.

2. WHILE DEPARTMENT CANNOT VOUCH FOR ACCURACY OF OTO-MELARA CLAIMS, WE WOULD HAVE NO OBJECTIONS IF EMBASSY AT ITS DISCRETION DISCUSSES THIS MATTER WITH APPROPRIATE GOI OFFICIALS. MAIN POINT YOU SHOULD MAKE IS THAT USG HAS NOT DISAPPROVED POTENTIAL ITALIAN SALE OF APC'S TO NIGERIA BUT THAT OUR CONSIDERATION OF ANY FURTHER ITALIAN REQUEST WILL DEPEND UPON CULMINATION OF DEAL BETWEEN OTO-MELARA AND FMG. IT IS NOW UP TO ITALIANS TO TAKE NEXT STEP.

3. FOR LAGOS: EMBASSY MAY WISH TO COMMENT ON POINTS RAISED WITH US BY FMC AND OTO-MELARA. KISSINGER

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY SALES, TRACKED VEHICLES
Control Number: n/a
Copy: SINGLE
Draft Date: 31 JUL 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ShawDG
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE190212
Document Source: CORE
Document Unique ID: 00
Drafter: RWSMITH:LD
Enclosure: n/a
Executive Order: GS
Errors: N/A
Film Number: D760296-0660
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t1976071/aaaaaakw.tel
Line Count: 89
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN PM
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 76 STATE 108409, 76 LAGOS 4901, 76 ROME 6516
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 03 MAY 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <03 MAY 2004 by izenbei0>; APPROVED <26 AUG 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GOI REQUEST TO SELL APC'S TO NIGERIA
TAGS: MASS, IT, NI
To: ROME
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006